



BUSINESS PROGRAM

Version 1.1

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Powered by:



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Welcome to Super Dealer Program powered by LoadXtreme®!

The Super Dealer Business Program is a specially-designed program to adapt to the changing needs brought upon by the global pandemic of 2019-2020. It aims to continue providing prepaid load dealership business with minimal physical contact between the members and the head office. This is done by reducing paper and plastic components of LoadXtreme subscriptions, making use of electronic materials, reducing delays caused by logistical issues, and strengthening the power of the Dealers to sign-up UNLIMITED Retailers thru the comfort of their homes.

The program uniquely combines Prepaid Load Dealership and e-Commerce shopping, to provide its subscribers with powerful home-based business that is legal, safe, and reliable.

We have combined two (2) proven platforms: LoadXtreme UPLoadS, and the new Shop2Earn e-Commerce platform with built-in loyalty rewards program!

When you become a LoadXtreme Super Dealer, you are automatically given privileged access to your FREE Shop2Earn Seller account! Therefore, you are not just a **Super Dealer**, you are also a **Super Seller!!!**

The Super Dealer and Super Seller Business Programs boasts of highly innovative and proven compensation features that are unique and revolutionary in the industry.

Key Features of Super Dealer Program:

Patronage Incentives for Sustainable Income. This program innovation offers the best leveraged incentive by providing you residual earnings from sales performances of your Dealer and Retailer organization, supplemented by earnings from product consumptions made thru your Shop2Earn account.

Your own MLM Business without investing in expensive systems. When you activate your Shop2Earn Seller Account, you automatically gets access to a built-in rewards program that provides powerful Unilevel-type rewards system for your customers.

Real-time Online Compensation Information. What better motivation can you get from a program that translates your serious efforts into instant gratification? Watch the dynamic progress of your sales organization in real-time. This tech-savvy feature is the pioneer in information-on-demand for home-based business.

Information at your Fingertips. Information drives every organization and serves as the foundation of growth and development. Through our website (www.superdealer.biz) and wireless technology services such as the SMS (Short Messaging Service) or 'text', we keep you abreast of the expansion of your business as it happens.

On-Demand Rewards Conversion, Redemption and Encashment. We take pride in innovations that transcends traditional practice and measure of excellence. You can convert your incentives to electronic credits anytime and anywhere you are. Such credits may be used for instant redemption of LoadXtreme products. This feature gives you sheer control of your business.

Leadership Recognition. Your selfless attitude, uncompromising belief and exemplary leadership will be given special recognition that goes beyond your expectation. Become a compassionate team leader and we will make your path a passion for others to follow.

Super Dealer Program

Sales Compensation Features

| | MNEMONIC CODE | BASIS OF EARNINGS |
|-----------------------------|----------------------|--------------------------|
| • Direct Referral Incentive | DRI | Fixed Amount |
| • Team Matching Bonus | TMB | Gold Sales Points |

Super Dealer: Introduction

Super Dealer (“The Program”) is an **optional** leveraged business opportunity program exclusive to registered LoadXtreme Dealers [also known as Technopreneurs]. The Program compensation plan provides financial rewards and incentives based on the dealership sales, product purchases, and retail transactions of Technopreneurs and their respective network of Retailers [also known as TechnoUsers]. Understanding the policies that govern Super Dealer will substantially help you succeed in this program. Please take time to read this manual and feel free to discuss the information with your fellow Independent Technopreneurs. This will greatly aid you in mastering your way to financial success through the Super Dealer Business Program.

The Program is designed primarily with your success in mind. However, to ensure that it will continue to stay that way, the features of The Program may change from time-to-time depending on the relevance and effectiveness of the features. LX Corporation reserves the right to change portion or the entire design and features of The Program without prior notice to its subscribers. The company further declares that, except for the basic subscription services offered under LoadXtreme, LX Corporation solely owns all the rights pertinent to The Program, including, but not limited to, the incentives and rewards earned by each participant of the Program.

Super Dealer: What You Must Know and Understand

Understanding Sales Points (SP)

Your membership and product purchases under Super Dealer or from any ally merchants are tracked and recorded by means of Sales Points (SP). Products, product packs and subscription to LoadXtreme have equivalent SP. The accumulation and/or real-time posting of SP values are the basis of computation for all the incentives offered under Super Dealer. The company reserves the right to change or modify the SP equivalence of any and all products at any given time.

When you qualify to earn the different incentives, the incentive or reward computations are posted under your Super Dealer account. You may check the transaction and calculation details by logging into your account thru the Super Dealer website (www.superdealer.biz). The information is also accessible via SMS for mobile convenience. Please check the latest guide or information on the appropriate SMS Keywords for administering your Super Dealer account using mobile phones and other similar devices.

The website tracks and processes sales points to determine your qualification in earning commissions. LoadXtreme subscription packages, product packs, and other LoadXtreme division products and/or services have corresponding SP equivalence.

End-of-Day (EOD) Processing

This pertains to the end of a 24-hour period where sales and redemption transactions are tracked and recorded by the Super Dealer Compensation System. The reference time zone used is Manila, GMT+8.

User ID (UID)

User Identification (UID) is your unique identification number in Super Dealer program. It is normally the same account number you have with LoadXtreme. It serves as identifier for all your purchases and redemption transactions. The transaction information recorded under your account is processed in real-time, but may require EOD computation of incentives.

Your Account is likewise used by Super Dealer and other programs of LoadXtreme to form the genealogical structure of your dealer network necessary for determining the incentives given to you and other qualified Super Dealers in the network. The structures are formed using the following distinct information supplied by Super Dealers:

- **Referrer Account (or Referrer ID).** This refers to Super Dealer Account number of the person who directly or personally introduced you into the Program.
- **Placement Account (or Placement ID).** This refers to an account that a new Super Dealer will be placed under. This can be directly under the Referrer ID (if unoccupied) or under any account belonging to the Team of the Referrer. Please ask your Referrer what information to indicate during registration.

Product Pack Sales Code (PPSC)

Products you buy under the different divisions of LX, including the LoadXtreme Super Dealer Kits have activation codes called Product Pack Sales Code or PPSC. PPSC is a 16-digit number that uniquely identifies a product or product package.

Products and product packs also have equivalent Sales Points where you earn incentives upon registration. PPSC must be registered via web or SMS to activate your Encashment Facility or even to qualify in earning the incentives offered under Super Dealer. Please refer to the published Technical Guide for further information about SMS commands and gateways.

Direct Referral Incentive (DRI)

Whenever you sell subscription packages or product packages to any prospect, you are entitled to earn Direct Referral Incentive (DRI). Upon successful registration of the PPSC assigned to each product or product package you sell, The Program instantly credits the corresponding DRI to your Account. Please refer to the latest product price list for the equivalent DRI of products offered under the Super Dealer program.



Below is a table of DRI for subscription packages offered under the Super Dealer Program:

| Subscription Packages | Cost of Subscription | Direct Referral Incentive |
|------------------------------------|----------------------|---------------------------|
| LoadXtreme Super Dealer Kit - Gold | 4,998.00 | 500.00 |

Team Matching Bonus (TMB)

As you grow and develop active sales groups, your Super Dealer income also grows. Team Matching Bonus (TMB) allows you to earn commissions from the sales of products and subscription packages by forming two (2) Dealer Teams: Dealer Team A (DTA), and Dealer Team B (DTB). The total Sales Points volume produced under these Dealer Teams determine your qualification to earn Match Score (MS) and the corresponding TMB.

Match Score (MS)

Each time a product or package is purchased within your Dealer Teams and the corresponding sales code, voucher or coupon is registered thru the Super Dealer System, the value of SP assigned to the product is credited to your Super Dealer account and simultaneously to its ancestry accounts.

SP is accumulated and credited to either DTA or DTB accumulator of your Super Dealer Account depending on which Dealer Team the product purchases were registered. When SP accumulates to **One Hundred Fifty (150) points on both** Dealer Teams, you will earn one (1) Match Score or plainly referred to as 'Score'. At End-of-Day (EOD) processing, your TMB is computed based on the total Scores earned in a calendar day. A Match Score has a maximum equivalent value of Five Hundred Pesos (PhP500.00) and may vary depending on the determined Pro-rated Score Value (PSV) per day.

Pro-rated Score Value

Sales of products, product packs, use of electronic vouchers and coupons, contribute to the Super Dealer Bonus Pool at EOD. The system determines the pro-rated value of a Score in three (3) simple steps:

1. The system determines the Bonus Pool size in a day by combining the outstanding balance of the Bonus Fund from previous day (ending/beginning balance) and the equivalent amount of the total transactions in a day.
2. The system then determines the total number of Scores earned in a day by qualified Super Dealers.
3. Pro-rata value is established by dividing the Bonus Pool with the total number of Scores earned by qualified Super Dealers. Depending on the sales volume-score ratio, the Score value may vary daily but the system shall pay TMB of not more than PhP500.00 per Score only.

Maximum TMB Earnings

Using the pro-rated value of the Score, the system then multiplies the value to the total number of Scores you have earned in a day to determine your TMB. The maximum amount of Match Scores you can earn is sixty (60), which is equivalent to Thirty Thousand Pesos (P30,000.00). The monthly TMB cumulative earnings allowable per month is Nine Hundred Thousand Pesos (PhP900,000). When you reach the monthly limit, Super Dealer will no longer compute the TMB of your account regardless of the number of Scores you may still qualify to earn until the end of the current calendar month.

Dealer Team SP Balance Forwarding

At EOD computation, the system forwards to the next calendar day the remaining SP balance of the Dealer Team with the highest volume accumulated, less the amount of SP accumulated by the other Dealer Team or the Dealer Team with lower SP accumulation. This system behavior is commonly referred to as Strong Leg Volume Retention.



Pay-It-Forward Contribution

The Program aims to distribute the wealth among loyal members, veterans and newbies alike. Thru the revolutionary Pay-It-Forward Contribution system, those who have earned substantial income in the program contributes to the fund thru automatic deductions in earnings based on the amount of daily excess Scores beyond limit. The contribution is added back to the Bonus Pool, thereby stabilizing the fund, its Pro-rated Score Value, and increasing the chances for new members to earn substantial income. The table below further describes this feature:

| Scores in Excess of Daily Limit | PIF Contribution* | Scores in Excess of Daily Limit | PIF Contribution* |
|---------------------------------|-------------------|---------------------------------|-------------------|
| 60 th | 0.00% | 73 rd | 22.00% |
| 61 st | 0.00% | 74 th | 25.00% |
| 62 nd | 0.25% | 75 th | 28.00% |
| 63 rd | 1.25% | 76 th | 32.00% |
| 64 th | 2.50% | 77 th | 36.00% |
| 65 th | 4.00% | 78 th | 40.00% |
| 66 th | 5.00% | 79 th | 44.00% |
| 67 th | 7.00% | 70 th | 49.00% |
| 68 th | 9.00% | 71 st | 54.00% |

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| | |
|------------------|--------|
| 69 th | 11.00% |
| 70 th | 13.00% |
| 71 st | 16.00% |
| 72 nd | 19.00% |

| | |
|------------------|--------|
| 72 nd | 59.00% |
| 73 rd | 64.00% |
| 74 th | 70.00% |
| onwards | 70.00% |

* Rates are subject to change

Super Dealer: Maintaining Your Account Qualification

Your LoadXtreme Technopreneur account does NOT expire. However, to qualify for retail overrides, it must have at least One Thousand Pesos (P1,000.00) monthly load wallet replenishment.

LoadXtreme accounts that have no transaction for 365 days are considered dormant and shall be made candidate for suspension, and consequently, deactivation.

The Super Dealer Business Program qualification works differently. Your SuperDealer.BIZ account automatically expires after two (2) years from date of registration. Once expired, a Super Dealer account can only be re-activated by purchasing a renewal subscription package, which when registered, extends the account qualification by another two (2) years from the originally scheduled date of the expiry.